

Online shopping is the trend of our times. It is convenient and time efficient. You are looking for office furniture online. You are shrewd, strategic, and savvy when it comes to online shopping. Now it is time to apply the same wisdom to a most important search: office furniture. What do you need to know when you shop for office furniture online?

There are plenty of furniture systems on the market today. In fact, of the almost \$11 billion shipped a year in office furniture products, 36% is furniture systems. So why MAiSPACE?

### **Credentials of the company**

A company needs to conform to industry standards. MAiSPACE's innovative products meet or exceed all ergonomics codes and industry standards. They are 100% environmentally safe, eco-friendly, and chemical and fiber glass free so they do not emit chemical odors to keep the air you breathe healthy. We take pride in our products, because as the manufacturer, we apply strict controls throughout the manufacturing process guaranteeing you that the most stringent standards are being met.

We also produce "low impact" office furniture products through low impact processes. One of our lines, MAiOFFICE, we use a state of the art thermo-forming manufacturing process. A poly-acrylic 5 Step UV finishing process results in a durable finish that does not fade in daylight exposure. Most importantly, the process is eco-friendly, while being stain and solvent resistant.

In addition, the company's innovative products hold a "Best of NeoCon" award, one of the most prestigious in the contract furniture industry, yet they are priced up to 40% less than manufacturers whose names frequently well recognized.

### **Ongoing customer support and customer feedback**

MAiSPACE offers excellent customer support from day one. We invested in a service program that help our relationship to grow as you do. "At MAiSPACE we are proud that what differentiates us and our distribution network, is our superior level of in-house support services and a team of dedicated professionals," says Rob Spradlin, MAiSPACE Regional Director. "Whether you are a small or mid-sized company making a major furniture purchase or a large corporation looking for new global furniture standard, MAiSPACE service is second to none." MAiSPACE provides a service program that matches the pace of customers' requirements.

A pillar of the MAiSPACE value proposition is a professional in-house design team of dedicated professionals to produce the best and most cost-effective layout not only to satisfy customers' current staffing demands, but also their future needs. The company's design teams understands facility issues and employs the most appropriate product applications and space planning layouts. This entails the use of the latest versions of AutoCAD and GIZA specifying software to achieve furniture and floor plans that are

virtually fault free. Related to this are accurate detailed specifications, product lists and installation drawings.

With a team of nationwide dealers, offices and distribution facilities on both East and West coasts, and free CAD services to purchasing customers, MAiSPACE is completely confident and proud to deliver any size project on time and on budget. “Additionally, we can access our nationwide network of resources to find reputable local contractors for services such as Move Management, Inventory Assessment, Storage and Warehousing and Furniture Removal and Disposal” says, Bob Spradlin, company’s National Sales Manager. Our success rate speaks for itself, 96% of our customers are content with their products and customer service.

### **Accessibility and technical support**

Is the company accessible to customers? The company should be able to provide you with the information you need when you need it.

MAiSPACE is ready to connect with new customers. You can either reach us via phone at 973 446 2300 or via e-mail at [info@MAiSPACE.com](mailto:info@MAiSPACE.com). You can also visit our website, [www.MAiSPACE.com](http://www.MAiSPACE.com), and fill out the contact form and we’ll get back to you in less than 24 hours.

### **On-Time Delivery and Life time warranty**

MAiSPACE guarantees their deliveries to dealers and distributors anywhere in North America. With our short production lead-times, we take all the steps necessary to make certain that you get the product when you need it.

At MAiSPACE, we're so confident in our products, we warrant them to the original owner from defects in materials and workmanship under normal use, for as long as you own the products.

MAiSPACE, the most respected name in the contract furniture industry, guaranteeing that you won't find award-winning technology features and unparalleled design at our price points anywhere else. MAiSPACE promises to beat any competitor's price for high quality office furniture. We do not sacrifice quality. However, we didn't become the leader in the contract furnishing industry by simply offering great products at great prices. Your relationship with us does not end there. We promise you lifetime support and warranty. Our team of designers is ready to help you to meet your needs now and in the future. We always plan ahead, and build long term relationships. MAiSPACE takes contract furniture beyond the office and into your world.